

CHAUNCY CHANTICLEER

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OBJECTIVE

Ambitious Junior Hospitality student seeking a front-of-house internship in the Myrtle Beach Area

EDUCATION

Coastal Carolina University – Conway, SC
AACSB-Accredited E. Craig Wall Sr. College of Business Administration

Bachelor of Science in Business Administration

May 2022

Major: Hospitality, Resort & Tourism Management

GPA: 3.83

Relevant Courses: Introduction to Hospitality Management, Survey of Food & Beverage Management, Global Business, Convention & Event Management

HONORS AND LEADERSHIP POSITIONS

- Captain of NCAA Division 1 Track and Field Team
- Founding Brother of Pi Kappa Alpha Fraternity
- Dean's List Academic Honors (Fall 2018 – Present)
- Volunteer work and fundraising for Relay for Life and the American Heart Association

WORK EXPERIENCE

Wyndham Vacation Ownership

Myrtle Beach, SC

Senior Sales Representative

January 2022 – Present

- Responsible for training, evaluating, and monitoring the performance goals of direct reports
- Effectively deliver required sales targets
- Ensure a high level of customer service and quality sales presentations
- Generated over \$1.1 million in sales

Sales Representative

August 2020 – January 2022

- Established commonality and built rapport with both current and prospective owners
- Generated sales through initializing transactions and utilizing proper closing techniques
- Nominated 2016 Rookie of the Year

Sheraton Myrtle Beach Convention Center Hotel

Myrtle Beach, SC

Management Training Internship

May 2019 – August 2020

- Acting Front Desk Supervisor and VIP Ambassador for 400+ room 4 diamond property with over 250,000 sq. ft of convention space.
- Supervised guest service employees. handled room assignments, accommodated special requests, and prepared daily reports
- Served as a customer service ambassador for special visitors and club-level guests

Myrtle Beach Area Hospitality Association

Myrtle Beach, SC

Membership Coordinator Internship

January 2018 – May 2019

- Planned community events to solicit new members and increase number of renewals
- Worked directly with Myrtle Beach Chamber of Commerce to cultivate partnerships
- Promoted the industry's needs to ensure a healthy tourism economy by education existing members and the public about current tourism trends and issues