

April 2020 Newsletter



Building
opportunities
through
education.

A note from our director

The Grant Center for Real Estate and Economics thanks our students and supporters for a banner year. We wish our graduating students tremendous success and hope the sacrifices made to weather the Covid-19 pandemic will meet with a return to normalcy very soon. While our operations have shifted online for the present time, we have continued the work of the Center and look forward to the future.

In this final newsletter of the 2019-2020 academic year, we share the success stories that make the Center thrive. Jay Martin (CCU 2016) enters our first MBA real estate concentration cohort this May, while he continues his career with Nuveen/TIAA in Charlotte. Jay is responsible for providing equity and debt valuations for the assets in the Nuveen and TIAA real estate funds with AUM in excess of \$125 billion.

Robin Smith (CCU 2019) has accepted full funding for the Ph.D. in economics program at West Virginia University starting in the fall of 2020. We profiled Robin in an earlier newsletter for her research as one of our Legacy of Liberty fellows. We will check in with Robin periodically as we share in her research interests and look forward to seeing her present at future conferences.

The Property Lab's research meetings have also shifted online. We have been holding Zoom meetings twice a week since the lockdown ensued. Several new projects are in the works, including two studies of the Covid-19 case spread in the United States. We are applying the principles of urban economics to examine the available data and gain a better understanding of the pandemic's impact. We know population density affects the number of cases across the nation and understand the built environment shapes human interaction and behavior. Living and working in high-density settings, high incidental contact environments increase non-socializing exposure to the virus in the general population. Could a better understanding of these factors help mitigate future outbreaks with less economic strain? We are hopeful.

Enjoy the newsletter and reach out to us any time.

Best regards,

Robert Salvino

Real Estate Club



The 2020-2021 Executive Team

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- President**
Alexis Sweet
 - Vice President**
Michael Tylicki
 - Secretary**
Makenzie Kramer
 - SGA Representative**
Marlon Steadman
 - Finance Chair**
Brian Nixon
 - Public Relations Officer**
Zachary Earnest
 - Director of Development**
Jack Marchant

A note from Alexis Sweet, president of the Real Estate Club.



As an overview of the year; despite a hurricane evacuation and COVID-19, we were still able to have many successes. We achieved growing our club from 6 members to 28 members. We created a new new logo, new educational club materials, attended the Economic Growth and Real Estate Summit, Argus training, the Real Estate Awards and Hall of Fame induction ceremony, and Adam Smith Week at the College of Charleston.

I am excited to announce and welcome our executive team for the 2020-2021 academic year. Currently, the new executive team is writing up a new constitution, designing t-shirts, and planning speakers, conferences, and events for next year. We would love for more students to join the club as it will help grow their network and confidence!

As we end the semester, I would also love to recognize myself and Michael Tylicki for working with international real estate professional, Felice Tufano from Barcelona, Spain as our CoBE team consulted ideas on how to integrate the American brokerage system into Spain's culture and economy. We will be presenting this to his company, Proyecto Casa, in the next two weeks.

Thank you for a successful year and we look forward to growing our club and welcoming new members in the fall!

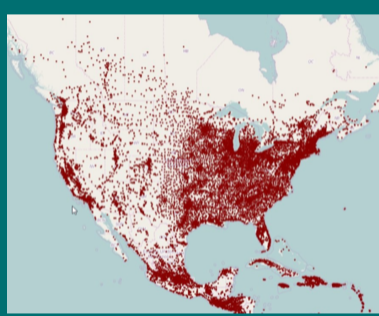
Best,

Alexis Sweet

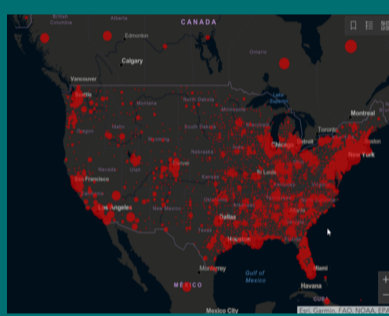
Join the Real Estate Club on Coastal Connections today!

Dues are \$5 a semester.

Research Highlight



Population Density

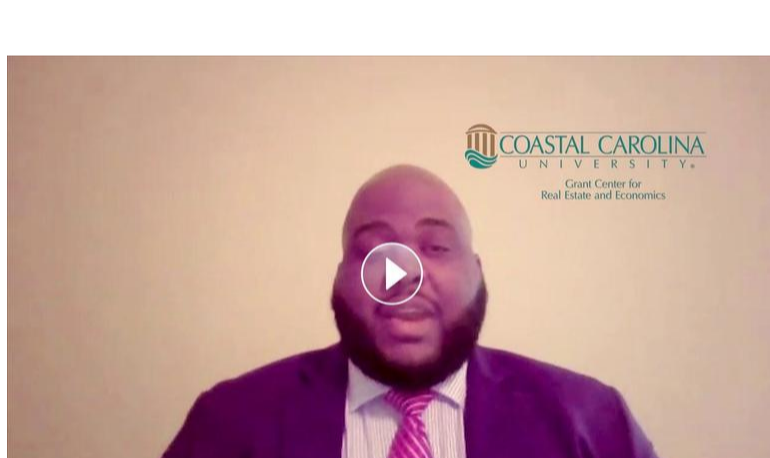


Covid-19 Cases

As can be observed in these maps, the built environment affects non-socializing exposure to the virus.

Professional Spotlight Series

Jay Martin, MBA Student



Jay Martin graduated from Coastal Carolina University in 2011 with an undergraduate degree in economics. He is an incoming MBA student in CCU's new commercial and investment real estate concentration. Based in Charlotte, N.C., Martin is an investment associate with Nuveen, the investment manager for TIAA, and will be completing his degree online.

Robert Salvino discussed the economic impacts of COVID-19 on the Hot Talk Morning Show with Dave Priest and Leanne Graham on April 20, 2020.

Listen below.

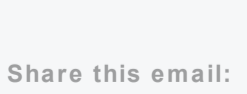


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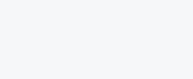
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