



Clay Brittain Jr. Center for Resort Tourism  
E. Craig Wall Sr. College of Business Administration

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## The Tourism Economy Study: CCU Lodging Update, Jan. 23, 2020

### Current Performance Estimates

#### Hotel, Condo-Hotel, and Campsite Properties

Preliminary results from Coastal Carolina University's voluntary sample of hotel, condo-hotel, and campsite (HC-HC) properties along the Grand Strand during the week of Jan. 12-18, 2020, are shown below.

Metric	Midweek	Midweek	Weekend	Weekend	Complete Week	Complete Week	Week Delta	Week Percent Change
	2019	2020	2019	2020	2019	2020	2019-2020	2019-2020
Average percent occupancy	21.0	21.9	53.6	60.3	30.4	32.9	2.5	8.2%
Average daily rate per unit	\$55.96	\$57.61	\$73.46	\$74.45	\$64.86	\$66.44	\$1.58	2.4%
Revenue per available room	\$11.73	\$12.62	\$39.40	\$44.89	\$19.70	\$21.84	\$2.14	10.9%

#### Vacation Rental Properties

Based on the Brittain Center's observations of random samples of internet websites of vacation rental properties (VRPs) in the coastal sections of Horry and Georgetown counties (328 of the 3,135 units) for which complete data is publicly available, the percentages that were reserved or blocked from rental are shown below.

	2019	2020	Delta 2019-2020	Percent Change 2019-2020
Jan. 11-17, 2020	36.7	44.6	7.9	21.4%
Jan. 18-24, 2020	56.8	40.6	-16.1	-28.4%
Jan. 25-31, 2020	42.7	46.8	4.1	9.6%
Scientific random sample weekly (units)	330	332		

### Forecast and Analysis

According to weather.com at the time of this writing, the weather forecast for the weekend of Jan. 25-26, 2020, calls for a high temperature of 58 degrees and 55 degrees, respectively, and a 10 percent chance of precipitation, on both days. The Brittain Center predicts that average occupancy for its sample of HC-HC properties may be 37-40 percent for the weekend nights of Jan. 24-25, 2020, which is near or above the level of the equivalent weekend last year.

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## The Tourism Economy Study: CCU Lodging Update, Jan. 23, 2020 (continued)

### December Results

Current results for Brittain Center’s voluntary sample of HC-HC properties located along the Grand Strand and results of center researchers’ internet observations of a scientifically random sample of VRP websites in Horry County are shown below. The [monthly results](#) for the center’s sample of HC-HC properties for the most recent three years are available in the Insider section. You will find the annual results since 2014 on [the center’s research page](#). An analysis of the [early Fall 2019](#) season compared with the equivalent periods since 2014 is available in the November 2019 edition of the Grand Strander.

Metric	2018	2019	Delta 2018-2019	Percent Change 2018-2019
<b>Hotels, condo-hotels, and campsites</b>				
Average percent occupancy	24.2	31.0	6.8	28.2%
Average daily rate per unit	62.9	68.7	\$5.82	9.2%
Revenue per available room	21.3	15.2	\$6.10	40.1%
Voluntary sample (units)	6,990	7,310		
Average bedrooms per unit	1.4	1.4		
<b>Vacation rental properties</b>				
Average percent reserved	37.1	35.7	-1.5	-4.0%
Average advertised price per bedroom	\$47.34	\$41.16	-\$6.18	-13.1%
Est. revenue per available bedroom	\$17.58	\$14.68	-\$2.90	-16.5%
Scientific random sample (units)	208	209		
Average bedrooms per unit	4.1	4.1		

### Additional Research Notes

The Brittain Center’s preliminary sample of 18 HC-HC and VRP properties reporting for the week of Jan 12-18, 2020, consisted of eight hotels (all but one are oceanfront/view, and three are brand-affiliated), nine condo-hotels (all are oceanfront/view), and one campground resort. During the most recent 52-week period, the center’s sample of all hotels, condo-hotels, and campsites averaged 7,291 units per week.

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Note: The above analysis is based on sample estimates. Actual business performance results may vary greatly. Therefore, neither the above centers nor Coastal Carolina University warrant the use of the above data or analysis for specific business application.